

**SUMMARY OF ASSISTANCE PACKAGE PER UVE PER MUNICIPALITY  
As of April 28, 2006**

Areas for Service Coverage/UBA	Enterprise	BDS & Other Supports Provided/ BDS Provider	Specs of Technical Assistance Package Recommended	For MED's Reference & Action	Indicative Cost	
<b>PPO 1 COMPOSTELA VALLEY</b>					<b>460,000.00</b>	
<b>1</b>	<b>New Bataan</b>					
1.1	MASBAFAMCO, San Roque	Banana Trading, micro lending & consumer store	Phase 1 & 2/ Cooperative Foundation of the Philippines, Inc. (CFPI)	<b>NURTURING &amp; STRENGTHENING OF EXISTING ENTERPRISE</b> - find new market for cardaba or develop new product instead of selling fresh cardaba; strategize current trading or dicing & micro lending operation, review the effectiveness of systems and procedures installed by previous provider, fund sourcing, further implement the business plan, organizational development, heighten appreciation on cooperativism, monitoring and evaluation of sales & production volume (7 mos from June to December)	CFPI signified intent to nurture this UVE. TOR should be prepared. MED should discuss with CFPI the works to be done and review qualification and capabilities of the consultant to be assigned by CFPI. Assuming the consultant is competent then MED may proceed with the engagement. Contract for this engagement should take off only after the terminal report & operations manual are submitted by CFPI.	<b>90,000.00</b>
				<b>ENTERPRISE DEVELOPMENT TRAINING FOR MANAGERS &amp; OFFICERS</b> - recording, market negotiation, financial management	Include the UVE in the enterprise development trainings that would be conducted	<b>45,000.00</b>
1.2	AMAPALIFA, Andap	Almaciga Resin Processing	Survey & resource inventory of almaciga trees, techno transfer on improved methods of tapping almaciga resin, market study/ Forest Product Research & Development Institute (FPRDI)	<b>Provide information on the findings and recommendations of the study to the LGUs, communities and other development stakeholders through an exit meeting.</b>	Facilitate the exit meeting that should be conducted with the LGU, indigenous people or communities. DENR, Barangay Council & other concern development players. Meeting will focus on the findings & recommendations of FPRDI in the study submitted. Prepare activity documents or provide transport and accomodation budget for Dr. Arce Ella.	
<b>2</b>	<b>Pantukan</b>					
2.1	KUFAMPCO, Kingking	Banana Trading & Consumer Store	Phase 1/ Cooperative Foundation of the Philippines, Inc. (CFPI)	<b>Enterprise Development Training for Managers and Officers</b> - recording, financial management, inventory management	Include the manager and staff of the UVE in the enterprise development trainings that would be conducted.	<b>45,000.00</b>
2.2	Magnaga	Cutflowers Production		<b>EXPOSURE VISIT TO OTHER CUTFLOWER PLANTATIONS</b> (no provider needed)	Identify specific cutflower plantations for the group's exposure (suggested sites - Blooming Petals in Tupi) in coordination with the DTI. Prepare activity documents and organize the trip with PPO 1.	<b>40,000.00</b>
<b>3</b>	<b>Laac</b>					
3.1	LANUFA, Langtud	Banana Trading	Phase 1/ Cooperative Foundation of the Philippines, Inc. (CFPI)	<b>COACHING SERVICES FOR BUSINESS SETTING UP</b> - coaching services on business setting up; formulation & installation of system, policies and procedures; capital generation and fund sourcing; recording and bookkeeping; organizational development, financial management, market matching (60 man-days engagement)	No intent was received from the providers. MED should solicit proposals from any interested provider or identify expert that would work under the CFPI's supervision.	<b>120,000.00</b>
<b>4</b>	<b>Mabini</b>					
4.1	Libudon UBA (Bagong Silang MPC) /Libudon	banana trading	Production & Market Potential Assessment / SUCCEED	<b>The potential assessment din not proceed due to the inaccessibility of the area.</b>	MED should drop this in the priority UVE.	

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<b>5</b>	<b>Maragusan</b>					
5.1	PAFDEC, Pamintaran	vegetable trading	Production & Market Potential Assessment / IDCI	<b>No further enterprise development intervention was recommended for this area.</b> Paloc is the major vegetable area not Pamintaran. LGU is helping the community in terms of vegetable production technology while the FSC provides funding assistance.	MED should drop this in the priority UVE <b>but should bring to the attention of the LBP- IB, the FSC related issues presented by IDCI. A copy of the study should be provided to the LBP-IB for their reference.</b>	
<b>6</b>	<b>Maco</b>					
6.1	MAPAANG MPC, Mapaang	banana trading	Production & Market Potential Assessment / IDCI	<b>COACHING SERVICES FOR BUSINESS SETTING UP-</b> coaching services on business planning & setting up; formulation & installation of system, policies and procedures; capital generation and fund sourcing; recording and bookkeeping; organizational integration and cooperative strategy, financial management, market matching (60 man-days engagement)	No intent was received from the providers. MED should solicit proposals from any interested provider or identify expert that would work under specific provider.	<b>120,000.00</b>
<b>PPO2 DAVAO ORIENTAL</b>						<b>590,000.00</b>
<b>7</b>	<b>Banaybanay</b>					
7.1	Pintatagan	Nito Weaving		<b>NURTURING &amp; STRENGTHENING OF EXISTING ENTERPRISE</b> - should develop prototypes where they could substitute nito with other raw materials like abaca, bamboo or even synthetic materials like nylon rope; product or techno demo or a training to introduce prototypes of the nito products to strengthen the nito production operation of the women in Pintatagan including monitoring of sales performance; fund sourcing; organizational development; (7 months from June to December)	FPRDI signified interest to nurture this UVE. Prepare the TOR. MED may discuss the development concerns for this UVE with FPRDI and proceed with the engagement after ensuring that there is at least 1 qualified & capable expert that would handle the works.	<b>90,000.00</b>
				<b>ENTERPRISE DEVELOPMENT TRAINING FOR MANAGERS &amp; OFFICERS -</b>		<b>45,000.00</b>
				<b>CAPITAL SHARING TO START UP UVE</b> (part of the resource that could be accessed for the start up of the business)		<b>50,000.00</b>
<b>8</b>	<b>Lupon</b>					
8.1	Waywayan	Bamboocraft	The associaiton was provided with sander & grinder by the UDP. They have also availed funding from LUDOUCO.	<b>STRENGTHENING OR NURTURING OF EXISTING ENTERPRISE</b> - Association needs trainings and coaching services on market identification, linkaging & strategy, pricing techniques and accessing of funds. Services would include sales performance monitoring & installation of monitoring system. ( 7 months from June up to December).	MAGREBEMCO signified interest to nurture this UVE. Prepare the TOR. MED may discuss the development concerns for this UVE with MAGREBEMCO and proceed with the engagement after ensuring the availabilityof at least 1 expert or consultant that would handle the works.	<b>90,000.00</b>
				<b>CAPITAL SHARING TO START UP UVE</b> (part of the resource that could be accessed for the start up of the business)		<b>50,000.00</b>
				<b>ENTERPRISE DEVELOPMENT TRAINING FOR MANAGERS &amp; OFFICERS</b>		<b>45,000.00</b>
<b>9</b>	<b>Mati</b>					

Areas for Service Coverage/UBA		Enterprise	BDS & Other Supports Provided/ BDS Provider	Specs of Technical Assistance Package Recommended	For MED's Reference & Action	Indicative Cost
9.1	LARBEMCO, Libudon	Foliar Fertilizer Production	Conduct of field trials for the fertilizer & documentation of requirements for processing of FPA license/ Mr. Harem Roca	<b>COACHING SERVICES FOR BUSINESS SETTING UP</b> - The coop needs institution building trainings; coaching services on business planning, licensing & setting up; market identification and matching; installation of systems and procedures; fund sourcing; technical support for installation of semi-mechanize plant; outsourcing of raw material requirements (60 man-days engagement)	The identified services should be provided only after the results of the field trials would be completed and would certify that the product is fit for commercialization.	<b>120,000.00</b>
				<b>CAPITAL SHARING TO START UP UVE</b> (part of the resource that could be accessed for the start up of the business)		<b>100,000.00</b>
<b>10</b>	<b>San Isidro</b>					
10.1	SIDDOUCO, San Miguel & Sto Rosario	Mango Processing	Phase 1/ SDC Asia	<b>No further intervention is recommended by the TA.</b> Per validation the women's group is no longer interested to proceed with the enterprise. They found the procedure for business setting up to be rigorous and they are not ready for this.	<b>Drop in the priority UVE. MED should write LBP &amp; inform them on the need to include the mango industry in the strategic plan</b> of Santo Rosario there being 6,00 matured or fruit bearing trees which is more than enough to create an enterprise and increase the revenues of the farmers. The strategic introduced new crops for development such as rubber & cardaba.	
11	<b>Caraga, Manay, Baganga, Tarragona &amp; Cateel</b>	cardaba contract growing	Assessment of the Production Potential & Viable Contract Growing Scheme for Cardaba/ IDC1	<b>The next set of interventions may already come from the UDTF-LBP. A BDS provider could be hired to do conduct community mobilization &amp; validation.</b> Provider's outputs may include vicinity mapping of the specific target areas to include existing roads & other infrastructure; evidences of land ownerships; detailed business plan; draft of marketing agreement (as discussed with Ruben See or See's Enterprise) with pricing approach.	Endorse the technical study to LBP for their reference and appropriate action.	
12	<b>Caraga, Manay, Baganga, Tarragona &amp; Cateel</b>	expansion of abaca production		Project proposal for setting up of tissue culture laboratory for production of a 'disease free' abaca plantlets & development of an operation concept to sustain the operation of the lab.	Submit the proposal to the Provincial Government of Davao Oriental & FIDA to generate their concurrence on the project concept and implementation approach. MED should follow up their responses after the proposal is submitted to identify the next actions that should be taken.	
<b>PPO 3 DAVAO DEL SUR</b>						<b>585,000.00</b>
<b>13</b>	<b>Sta Cruz</b>					
13.1	SUFA, Sibulan	Rice & Agri Farm Products Trading	Phase 1 & 2/ Developmen Consulting Group Inc. (DCGI) & Horizon Integrated Management & Allied Services (HORIZON)	<b>STRENGTHENING OR NURTURING OF EXISTING ENTERPRISE</b> - UBA needs trainings and coaching services on market identification, linkaging & strategy, pricing techniques and accessing of funds. Services would include sales performance monitoring & installation of monitoring system. ( 7 months from June up to December).	HORIZON signified interest to nurture this UVE. Prepare the TOR. MED may discuss the development concerns for this UVE with HORIZON and proceed with the engagement after ensuring the availabilityof at least 1 expert or consultant that would handle the works.	<b>90,000.00</b>
				<b>SHARING CAPITAL TO START UP UVE</b> (part of the resource that could be accessed for the start up of the business)		<b>50,000.00</b>

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			<b>ENTERPRISE DEVELOPMENT TRAINING FOR MANAGERS &amp; OFFICERS</b>		<b>45,000.00</b>
<b>14</b>	<b>Jose Abad Santos (JAS)</b>				
14.1	CASUFA, Caburan Small	Dried Fish Processing	Phase 1/ Dual Voacational Technology Institute (DVTI) & Phase 2 is presently ongoing/ Balay Dabaw Sur Incorporated (BDSI)	<b>COACHING SERVICES FOR THE BUSINESS START UP</b> - coaching services in business planning with operations manual for the setting up of dried fish processing business by using members' capital build up and through the productive use of the building from the Barangay are recommended. <b>(ONGOING)</b>	<b>MED should resolve the issues presented by BDSI with the intervention of PPO 3 Manager Felix Tabasa.</b> Continuous monitoring of the ongoing services should be maintained.
<b>15</b>	<b>Magsaysay</b>				
15.1	TUFAWA, Tagaytay	Vegetable Trading	Phase 1 & 2/ Balay Dabaw Sur Incorporated (BDSI)	<b>COACHING SERVICES TO REVIVE THE ENTERPRISE</b> - needs coaching services for fund sourcing & internal capital generation, ;market matching, insatllation of system and procedures; bookkeeping and recording; organizational development (60 man-days engagement)	Three providers (BDSI, IDCI & ISFI) signified interest to nurture this UVE. BDSI & ISFI cannot be contracted as they still have existing contract with UDP. IDCI could be the potential BDS provider. Prepare the TOR. MED may discuss the development concerns for this UVE with IDCI and proceed with the engagement after ensuring the availabilityof at least 1 expert or consultant that would handle the works.
			<b>CAPITAL SHARING TO START UP UVE</b> (part of the resource that could be accessed for the start up of the business)		<b>50,000.00</b>
<b>16</b>	<b>Malalag</b>				
16.1	MIFMPC, Ibo, Pito, Bolton, Tagansule, Malalag	Buy & Sell Mango	Combination of Phase 1 & 2 ongoing/ Integral Development Services, Inc. (IDS)	<b>UPDATES FROM THE TA</b> The outputs in this engagement is already delayed by more than 5 months. Per monitoring conducted by the MED team the provider's last interaction with the UBA was on October 15, 2005. The four Barangays were integrated by LBP into one group under the name MINFARM.	<b>The MED TA is recommending for the termination of the contract with IDS</b> considering the delay, absence of expert that immersed in the area & no report or feedback whatsoever was received from IDS. The telephone numbers given by the contact person cannot be reached anymore also.
<b>17</b>	<b>Malita</b>				
17.1	Datu Danwata	Abaca Trading	Phase 1/ Institute for Small Farms & Industries Inc. (ISFI)	<b>COACHING SERVICES FOR BUSINESS SETTING UP</b> - fund sourcing; internal capital generation, insatllation of system and procedures; bookkeeping and recording; organizational development, business planning, market identification and matching.(60 man-days engagement)	IDCI signified interest to nurture this UVE. Prepare the TOR. MED may discuss the development concerns for this UVE with IDCI and proceed with the engagement after ensuring the availabilityof at least 1 expert or consultant that would handle the works.
			<b>CAPITAL SHARING TO START UP UVE</b> (part of the resource that could be accessed for the start up of the business)		<b>50,000.00</b>
<b>18</b>	<b>Don Marcelino</b>				

Areas for Service Coverage/UBA		Enterprise	BDS & Other Supports Provided/ BDS Provider	Specs of Technical Assistance Package Recommended	For MED's Reference & Action	Indicative Cost
18.1	Lapuan	Handicraft	Production & Market Potential Assessment for Handicraft/ Horizon Integrated Management & Allied Services (HORIZON)	<b>NURTURING OR STRENGTHENING OF EXISTING ENTERPRISE</b> - coaching on organizational developmen/ delineation of functions; recording & bookkeeping; market negotiation; pricing techniques; project management & trouble shooting; cooperatives development, monitoring of sales and production performance & installation of monitoring and evaluation systems (7 months from June to December)	Two providers (IDCI & FPRDI) signified interest to nurture this UVE. IDCI could be the potential BDS provider assuming they would also handle Datu Danwate in Malita. Prepare the TOR. MED may discuss the development concerns for this UVE with IDCI and proceed with the engagement after ensuring the availability of at least 1 expert or consultant that would handle the works.	<b>90,000.00</b>
				<b>ENTERPRISE DEVELOPMENT TRAINING FOR MANAGERS &amp; OFFICERS</b>		
<b>PPO4 SARANGANI</b>						<b>735,000.00</b>
<b>19</b>	<b>Kiamba</b>					
19.1	UMFMPC, Maligang	Tinagak Processing and abaca trading	Phase 1/ WFED	<b>NURTURING OR STRENGTHENING OF EXISTING ENTERPRISE</b> - coaching on organizational developmen/ delineation of functions; recording & bookkeeping; market negotiation; pricing techniques; project management & trouble shooting; cooperatives development, monitoring of sales and production performance & installation of monitoring and evaluation systems (7 months from June to December)	<b>MED should coordinate with the LBP-IB &amp; inform on the services that would be provided by the UDP through a BDS provider.</b> TOR should be prepared. Three providers (GFI, ISFI & HORIZON) signified interest to nurture this UVE. ISFI could not be contracted as they still have an ongoing contract with UDP. MED may choose between HORIZON and GFI after considering the capability of the consultant or expert that would be assigned by the provider to handle the work.	<b>90,000.00</b>
				<b>ENTERPRISE DEVELOPMENT TRAINING FOR MANAGERS &amp; OFFICERS</b>		<b>45,000.00</b>
<b>20</b>	<b>Maitum</b>					
20.1	UVAMULCO, Maitum	Agri Products Trading	Phase 1/ GFI	<b>NURTURING OR STRENGTHENING OF EXISTING ENTERPRISE</b> - coaching on business management;decision making process; pricing; market identification & negotiation; project implementation & management; recording & bookkeeping; sales & production monitoring & installation of monitoring and evaluation systems (7 months from June to Decemberr)	<b>MED should coordinate with the LBP-IB &amp; inform on the services that would be provided by the UDP through a BDS provider.</b> TOR should be prepared. GFI & HORIZON signified interest to nurture this UVE. MED may choose between HORIZON and GFI after considering the capability of the consultant or expert that would be assigned by the provider to handle the work.	<b>90,000.00</b>
				<b>ENTERPRISE DEVELOPMENT TRAINING FOR MANAGERS &amp; OFFICERS</b>		<b>45,000.00</b>
<b>21</b>	<b>Glan</b>					

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21.1	SACAPDA, Sufatubo	Agri Products Trading		<b>STRENGTHENING OF EXISTING ENTERPRISE</b> - Formulation & installation of policies & procedures for the operation of the enterprise, enhancement of the business management capabilities of the manager and other officials involve in the business & market matching, monthly monitoring of sales & production performance. (7 months engagement from June to December)	<b>MED should coordinate with the LBP-IB &amp; inform on the services that would be provided by the UDP through a BDS provider.</b> TOR should be prepared. FHSMPD signified interest to nurture this UVE though the performance of this provider in the previous engagement is not satisfactory. MED may decide to engage FHSMPD only after considering the capability of the consultant or expert that would be assigned by the provider to handle the work or may solicit proposals from other providers.	<b>90,000.00</b>
				<b>ENTERPRISE DEVELOPMENT TRAINING FOR MANAGERS &amp; OFFICERS</b>		<b>45,000.00</b>
21.2	MALAUMON Upland Farmers Asso, Rio del Pilar.	banana trading & supply of basic consumer goods	Phase 1/ Families in Holy Spirit Multi Purpose Cooperative (FHSMPD)	<b>COACHING FOR BUSINESS SETTING UP</b> - Business planning & coaching services for organizational development, enterprise mgt., and consolidation of products for procurement & marketing. (60 man-days)	TOR should be prepared. FHSMPD signified interest to nurture this UVE though the performance of this provider in the previous engagement is not satisfactory. MED may decide to engage FHSMPD only after considering the capability of the consultant or expert that would be assigned by the provider to handle the work or may solicit proposals from other providers.	<b>120,000.00</b>
<b>22</b>	<b>Malungon</b>					
22.1	KIMALAKA, Kinabalan	buy & sell of agri products, hardware, consumer store	Phase 1/ SEED	<b>QUARTERLY MONITORING AND EVALUATION OF SALES AND PRODUCTION PERFORMANCE</b> - includes monitoring of production and sales performance quarterly, trouble shooting and other coaching services when needed (3 quarters up to December)	<b>MED should coordinate with the LBP-IB &amp; inform on the monitoring services that would be provided by the UDP through a BDS provider.</b> TOR should be prepared. DAP signified interest to monitor & coach this UVE though the performance of this provider in the previous engagement is not satisfactory. MED may decide to engage DAP only after considering the capability of the consultant or expert that would be assigned by the provider to handle the work or may solicit proposals from other providers.	<b>30,000.00</b>
				<b>ENTERPRISE DEVELOPMENT TRAINING FOR MANAGERS &amp; OFFICERS</b>		<b>45,000.00</b>

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22.2	NAGMABAUL, Upper Lumabat	Agri products Trading	Phase 1/ Small Economic Enterprises Development Inc. (SEED)	<b>STRENGTHENING OR NURTURING OF EXISTING ENTERPRISE</b> - needs coaching services for business management; fund sourcing; installaiton of systems & procedures, formulation of policies, business planning, monthly monitoring of sales & production performance. (10 months engagement from March to December)	MED should coordinate with the LBP-IB & inform on the services that would be provided by the UDP through a BDS provider. TOR should be prepared. DAP signified interest to nurture this UVE though the performance of this provider in the previous engagement is not satisfactory. MED may decide to engage DAP only after considering the capability of the consultant or expert that would be assigned by the provider to handle the work or may solicit proposals from other providers.	90,000.00
				<b>ENTERPRISE DEVELOPMENT TRAINING FOR MANAGERS &amp; OFFICERS</b>		45,000.00
<b>23</b>	<b>Malapatan</b>					
23.1	KRANFO, Libi	Banana Trading	Phase 1 & 2/ Families in Holy Spririt Multi Purpose Cooperative (FHSMPC)	No intervention is recommended for this UVE.	MED may drop this UVE in the priority.	
<b>SOUTH COTABATO</b>						<b>700,000.00</b>
<b>24</b>	<b>Tampakan</b>					
24.1	FPUFAI, Palo 19	Banana Trading	Phase 1 & 2/ Horizon Integrated Management & Allied Services (HORIZON)	<b>STRENGTHENING &amp; NURTURING OF EXISTING ENTERPRISE</b> - Sales & production monitoring; establishment of market linkage, fund sourcing; strategic planning; project management & trouble shooting; review of systems and procedures installed (7 months from June to December)	HORIZON signified interest to nurture this UVE. Prepare the TOR. MED may discuss the development concerns for this UVE with HORIZON and proceed with the engagement after ensuring the availabilityof at least 1 expert or consultant that would handle the	90,000.00
				<b>CAPITAL SHARING TO START UP UVE</b>		50,000.00
				<b>ENTERPRISE DEVELOPMENT TRAINING FOR MANAGERS &amp; OFFICERS</b>		45,000.00
24.2	FAFAI, Albagan	Nursery	Phase 1 & 2/ Mahintana Foundation Inc. (MFI)	<b>STRENGTHENING &amp; NURTURING OF EXISTING ENTERPRISE</b> - pricing approach, fund sourcing; estblishment of market linkages, project management & trouble shooting; review of systems and procedures installed, monthly monitoring of sales and production performance (7 months engagement from June to December)	DCGI signified interest to nurture this UVE. Prepare the TOR. MED may discuss the development concerns for this UVE with DCGI and proceed with the engagement after ensuring the availabilityof at least 1 expert or consultant that would handle the works.	90,000.00
				<b>CAPITAL SHARING TO START UP UVE</b>		50,000.00
				<b>ENTERPRISE DEVELOPMENT TRAINING FOR MANAGERS &amp; OFFICERS</b>		45,000.00
24.3	/Lampitak	Inland Fish Production	Phase 1/ Partners Alternative Development Foundation Inc. 9PADFI)	sales & production monitoring; fund sourcing; strategic planning; project management & trouble shooting; review of systems and procedures installed (for discussion with ICRAF)	MED should discuss development concerns with ICRAF before any further action should be taken.	

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				<b>ENTERPRISE DEVELOPMENT TRAINING FOR MANAGERS &amp; OFFICERS</b>		<b>45,000.00</b>
<b>25</b>	<b>Tantangan</b>					
25.1	FERDOAN UCO, Ferdoan, Poblacion & Maibo	Bamboocraft	Carpentry tools were provided by the UDP. The DTI & the LGU provided assistance related to marketing & technology upgrading.	<b>ENTERPRISE DEVELOPMENT TRAINING FOR MANAGERS &amp; OFFICERS</b>		<b>45,000.00</b>
<b>26</b>	<b>Tupi</b>					
26.1	BUFAI, Miasong	Vegetable Trading	Assessment of the UBA capacity on strategic planning and organizational, financial and business management. Preparation of the business plan and the transfer of business planning skills to the UBA. Technology transfer & market matching/ Development Consultance Group Inc. (DCGI)	<b>COACHING SERVICES FOR BUSINESS SETTING UP</b> - needs coaching services on recording, establishing market linkages, organizational development; review of systems and procedures installed & accessing of funds, (60 man-days engagement)	Prepare the TOR. DCGI, WIFE, DAP & IDCI signified interest to nurture this UVE. MED may decide to choose DCGI considering that they have been servicing the community already in the previous engagement. MED should however, discuss with DCGI to refocus its nurturing to collective marketing of vegetable instead of organic farming. MED may proceed with the engagement after ensuring the availability of at least 1 expert or consultant that the provider would assign to handle the works.	<b>120,000.00</b>
26.2	MMHFAL, Kablon	Bagsakan Trading Facility	Phase 1 & 2/ Development Academy of the Philippines (DAP)	<b>COACHING SERVICES FOR BUSINESS SETTING UP</b> - needs coaching services on organizational development; review of systems and procedures installed for the facility; establishment of work arrangements with the Barangay Council; recording and bookkeeping, accessing of funds (60 man-days engagement)	Prepare the TOR. Four providers (HORIZON, DCGI, IDCI & DAP) signified interest to nurture this UVE. DAP is the previous provider of this UVE for Phase 1 & 2 and has not performed satisfactorily. Suggestion is to contract HORIZON instead as they have familiarized already with the conditions of the UVE when they prepared the UVE documentation last month. HORIZON is based in Tupi also. MED may discuss the development concerns for this UVE with HORIZON and proceed with the engagement after ensuring the availability of at least 1 expert or consultant that would handle the works.	<b>120,000.00</b>
26.3	Linan	Contract Growing for 'Bongolan' Banana			MED may explore possible market linkage with NEH for cavendish banana. NEH is presently expanding its contract growing contracts with growers in Compostela Valley.	
<b>27</b>	<b>Lake Sebu</b>					



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27.1	Lake Seloton		Market & Production Assessment Potential/ HORIZON	<b>No further interventions forenterprise development is recommended.</b> Interventions should come from ICRAF.	MED should coordinate with ICRAF for the technical & management trainings of FTG on nursery project development. A copy of the study should be submitted to the Provincial Government of South Cotabato for their reference and appropriate action.	
<b>DAVAO DEL NORTE</b>						<b>285,000.00</b>
<b>28</b>	<b>San Isidro</b>					
28.1	Mamangan	Cacao Trading	Market & Production Potential Assessment for Cacao Trading Enterprise Development/ SUCCEED	<b>No further interventions forenterprise development is recommended.</b> Interventions should come from ICRAF.	MED should coordinate with ICRAF to improve the technology for cacao production in Mamangan & through Mr. Nelson Plata, recommend to the LGU the other services and supports needed by the farmers. A copy of the study should be submitted to the Provincial Government of Davao Province for their reference and appropriate action.	
28.2	Dacudao	Cacao Trading	Market & Production Potential Assessment for Cacao Trading Enterprise Development/ SUCCEED	<b>Coaching Services for business setting up</b> , strategic planning/ defining its VGMS, organizational policies, review & improvement of existing systems and policies, decision making process, business planning, recording, pricing techniques, market negotiation & establishment of linkage.(60 man-days)	Prepare the TOR for the services for Mabuhay Coop. MED may opt to engage the services of SUCCEED for this assistance considering the familiarity of the provider in the area. MED should discuss to SUCCEED the expected results for the engagement. Assuming SUCCEED is agreeable then MED may proceed with the engagement provided the consultant assigned is competent.	<b>120,000.00</b>
<b>29</b>	<b>Carmen</b>					
29.1	Tibulao	banana trading	Market & Production Potential Assessment for Banana Trading Enterprise Development/ SUCCEED	<b>Coaching Services for business setting up</b> , business planning & operational planning process, recording, decision making process & organizational development (60 man-days)	Prepare the TOR. MED may opt to engage SUCCEED for this assistance considering their familiarity in the community as they prepared the assessment. MED should however, discuss with SUCCEED the expected results in the engagement. Assuming SUCCEED is interested then MED may proceed with the engagement only after ensuring the availabilityof at least 1 expert or consultant that the provider would assign to handle the works.	<b>120,000.00</b>
<b>30</b>	<b>Kapalong</b>					

Areas for Service Coverage/UBA		Enterprise	BDS & Other Supports Provided/ BDS Provider	Specs of Technical Assistance Package Recommended	For MED's Reference & Action	Indicative Cost
30.1	Sua-on		Market & Production Potential Assessment for Banana Trading Enterprise Development/ SUCCEED	<b>No further interventions from MED is needed.</b> Interventions needed would come from SAD & ICRAF in improving the productivity of cardaba & expanding its production. SAD as recommended by the study may also introduce other crops like cocoa beans.	MED should coordinate with ICRAF & SAD to improve the technology for cardaba production in Sua-on & introduce other crops like cocoa beans. Through Mr. Nelson Plata, MED should recommend to the LGU the other services and supports needed by the farmers. A copy of the study should be submitted to the Provincial Government of Davao Province for their reference and appropriate action.	<b>45,000.00</b>
<b>SUMMARY OF SERVICES &amp; UVEs &amp; Municipalities Covered</b>						
<b>SERVICES</b>			<b>NUMBER OF UVEs &amp; MUNICIPALITIES COVERED</b>			
Strengthening & nurturing of existing enterprise		10 UVEs in 10 Municipalities				
Coaching services for business setting up		11 UVEs in 10 Municipalities				
Enterprise development trainings		15 UVEs in 12 Municipalities				
Exposure Trip		1 UVE in 1 Municipality				
<b>Total Number of Municipalities with Proposed Interventions from MED up to December 31, 2006</b>		<b>27 Municipalities</b>				
<b>Total Number of Municipalities with Ongoing Interventions from MED</b>		<b>5 Municipalities ( San Roque in New Bataan; LARBEMCO in Mati; Caburan Small in JAS; 4 Barangays in Malalag &amp; Kablon in Tupi</b>				
<b>Total Number of Municipalities w/o MED Interventions</b>		<b>6 Municipalities ( Mabini, Maragusan, San Isidro, Kapalong, Malapatan &amp; lake Sebu)</b>				