

**SUMMARY OF ENTERPRISE
MGT. TRAININGS, SKILLS
DEVELOPMENT & TECHNOLOGY
TRANSFER TRAININGS
RECOMMENDED FOR THE UVEs**

	UVE/ NATURE OF TRAININGS & SEMINARS	DAVAO DEL NORTE		COMPOSTELA VALLEY		
		CACAO & OTHER AGRI PRODUCTS TRADING, DACUDAO, SAN ISIDRO	BANANA TRADING, TIBULAO, CARMEN	BANANA TRADING, SAN ROQUE, NEW BATAAN	BANANA TRADING, MAPAANG, MACO	WATER DISTRIBUTION IN LAAC
A.	ENTERPRISE MGT. TRAININGS					
1	COOP DEV TRAINING FOR TRAINORS POOL				X	
2	COOP DEV TRAINING FOR COOP OFFICERS				X	
3	BOOKEEPING, CASHIERING, ACCOUNTING & AUDITING WORKS	X	X	X	X	
4	UNDERSTANDING FINANCIAL STATEMENTS					
5	LEADERSHIP, DECISION MAKING PROCESS & PARLIAMEN-TARY PROCEDURES	X	X	X	X	

	UVE/ NATURE OF TRAININGS & SEMINARS	DAVAO DEL NORTE		COMPOSTELA VALLEY		
		CACAO & OTHER AGRI PRODUCTS TRADING, DACUDAO, SAN ISIDRO	BANANA TRADING, TIBULAO, CARMEN	BANANA TRADING, SAN ROQUE, NEW BATAAN	BANANA TRADING, MAPAANG, MACO	WATER DISTRIBUTION IN LAAC
6	FORECASTING, PLANNING & BUDGETING	X	X			
7	PRICING & NEGOTIATION TECHNIQUES					
8	VALUES FORMATION & EMPOWERMENT SESSIONS					
9	ORGANIZATIONAL DEV. - DELINEATION OF FUNCTIONS & ACCOUNTABILITIES	X	X	X		
10	UPGRADING OF SKILLS ON FINANCIAL RECORDING & REPORT PREPARATION					
11	COMMUNICATION & TRANSACTION ANALYSIS					
TOTAL NO. OF ENTERPRISE MGT TRAININGS PER UVE		4	4	3	4	
B.	SKILLS DEVELOPMENT TRAININGS, DEMO & EXPOSURE TRIPS					
1	TECHNO TRAINING TO DEVELOP ADDITIONAL WEAVERS & INTRODUCE NEW DESIGNS (NITO W/ OTHER MATERIALS)					

	UVE/ NATURE OF TRAININGS & SEMINARS	DAVAO DEL NORTE		COMPOSTELA VALLEY		
		CACAO & OTHER AGRI PRODUCTS TRADING, DACUDAO, SAN ISIDRO	BANANA TRADING, TIBULAO, CARMEN	BANANA TRADING, SAN ROQUE, NEW BATAAN	BANANA TRADING, MAPAANG, MACO	WATER DISTRIBUTION IN LAAC
2	IMMERSION OF STAFF TO ANOTHER BANANA TRADING ENT. FOR ON THE JOB TRNG. OR EXPOSURE			X		
3	TECHNO DEMO THRU EXPOSURE TRIP TO BAMBOO FURNITURE PRODUCING ENT. ALONG THE ROADSIDE OF PALKAN, POLOMOLOK					
4	FARMERS EDUCATION PROGRAM ON BENEFITS OF PRODUCING ESCOHIDO (ICRAF)					
5	TECHNO TRANSFER ON QUALITY UPGRADING OF COPRA USING KUKUM DRYER (ICRAF)					
6	EXPOSURE TRIP TO MAGPET INTEGRATED RUBBER GROWERS' COOP					
7	PROPER PROCESSING, DRYING & QUALITY CONTROL OF CACAO BEANS (ICRAF IN COORDINATION W CSI & OTHER BUYERS)	X				
8	PRODUCTIVITY IMPROVEMENT & PRODUCT CLASSIFICATION FOR BANANA (ICRAF)		X		X	
TOTAL NO. OF SKILLS RELATED TRAININGS PER UVE		1	1	1	1	
C.	PRODUCTION/ PROPAGATION TECHNOLOGY RELATED					

	UVE/ NATURE OF TRAININGS & SEMINARS	DAVAO DEL NORTE		COMPOSTELA VALLEY		
		CACAO & OTHER AGRI PRODUCTS TRADING, DACUDAO, SAN ISIDRO	BANANA TRADING, TIBULAO, CARMEN	BANANA TRADING, SAN ROQUE, NEW BATAAN	BANANA TRADING, MAPAANG, MACO	WATER DISTRIBUTION IN LAAC
1	MASSIVE CAMPAIGN FOR BAMBOO PRODUCTION, INTRO OF PROPAGATION TECHNIQUES (ICRAF)					
2	TECHNO TRANSFER FOR THE CULTURAL PRACTICES OF ABACA CULTIVATION, MAINTENANCE, HARVESTING & PROCESSING OF ESCOHIDO (ICRAF)					
3	INTEGRATED PEST MGT., DISEASE PREVENTION AND CULTURAL PRACTICES FOR BANANA - INCL. BAGGING (ICRAF)				X	
4	TECHNOLOGY ASSISTANCE FOR COFFEE (ICRAF)					
5	TECHNOLOGY ASSISTANCE FOR COCONUT (ICRAF)					
6	EDUCATION PROGRAM ON THE PROPER CARE & MAINTENANCE OF CACAO (ICRAF W LGU & DA PARTICIPATION)	X				
7	TRAINING ON TECHNOLOGY & CULTURAL PRACTICES TO PRODUCE QUALITY LATUNDAN (ICRAF W/ PARTICIPATION OF YOSHEDA)		X			
TOTAL NO. OF TECHNOLOGY TRAININGS PER UVE		1	1		1	
TOTAL NO. OF TRAINING INTERVENTIONS		6	6	4	6	0

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	UVE/ NATURE OF TRAININGS & SEMINARS	DAVAO ORIENTAL			RICE & AGRI PRODUCTS TRADING, SIBULAN, STA. CRUZ
		BAMBOO FURNITURE IN WAYWAYAN, LUPON	HANDICRAFT IN PINTATAGAN, BANAYBANAY	PAINT & VARNISH MFG. IN SAINZ, MATI	
A.	ENTERPRISE MGT. TRAININGS				
1	COOP DEV TRAINING FOR TRAINORS POOL				
2	COOP DEV TRAINING FOR COOP OFFICERS				
3	BOOKEEPING, CASHIERING, ACCOUNTING & AUDITING WORKS				
4	UNDERSTANDING FINANCIAL STATEMENTS				X
5	LEADERSHIP, DECISION MAKING PROCESS & PARLIAMEN-TARY PROCEDURES	X			X

	UVE/ NATURE OF TRAININGS & SEMINARS	DAVAO ORIENTAL			RICE & AGRI PRODUCTS TRADING, SIBULAN, STA. CRUZ
		BAMBOO FURNITURE IN WAYWAYAN, LUPON	HANDICRAFT IN PINTATAGAN, BANAYBANAY	PAINT & VARNISH MFG. IN SAINZ, MATI	
6	FORECASTING, PLANNING & BUDGETING				
7	PRICING & NEGOTIATION TECHNIQUES	X			
8	VALUES FORMATION & EMPOWERMENT SESSIONS				
9	ORGANIZATIONAL DEV. - DELINEATION OF FUNCTIONS & ACCOUNTABILITIES	X			X
10	UPGRADING OF SKILLS ON FINANCIAL RECORDING & REPORT PREPARATION				X
11	COMMUNICATION & TRANSACTION ANALYSIS				
TOTAL NO. OF ENTERPRISE MGT TRAININGS PER UVE		3			4
B.	SKILLS DEVELOPMENT TRAININGS, DEMO & EXPOSURE TRIPS				
1	TECHNO TRAINING TO DEVELOP ADDITIONAL WEAVERS & INTRODUCE NEW DESIGNS (NITO W/ OTHER MATERIALS)				

	UVE/ NATURE OF TRAININGS & SEMINARS	DAVAO ORIENTAL			RICE & AGRI PRODUCTS TRADING, SIBULAN, STA. CRUZ
		BAMBOO FURNITURE IN WAYWAYAN, LUPON	HANDICRAFT IN PINTATAGAN, BANAYBANAY	PAINT & VARNISH MFG. IN SAINZ, MATI	
2	IMMERSION OF STAFF TO ANOTHER BANANA TRADING ENT. FOR ON THE JOB TRNG. OR EXPOSURE				
3	TECHNO DEMO THRU EXPOSURE TRIP TO BAMBOO FURNITURE PRODUCING ENT. ALONG THE ROADSIDE OF PALKAN, POLOMOLOK	X			
4	FARMERS EDUCATION PROGRAM ON BENEFITS OF PRODUCING ESCOHIDO (ICRAF)				
5	TECHNO TRANSFER ON QUALITY UPGRADING OF COPRA USING KUKUM DRYER (ICRAF)				
6	EXPOSURE TRIP TO MAGPET INTEGRATED RUBBER GROWERS' COOP				
7	PROPER PROCESSING, DRYING & QUALITY CONTROL OF CACAO BEANS (ICRAF IN COORDINATION W CSI & OTHER BUYERS)				
8	PRODUCTIVITY IMPROVEMENT & PRODUCT CLASSIFICATION FOR BANANA (ICRAF)				
TOTAL NO. OF SKILLS RELATED TRAININGS PER UVE		1			
C.	PRODUCTION/ PROPAGATION TECHNOLOGY RELATED				

	UVE/ NATURE OF TRAININGS & SEMINARS	DAVAO ORIENTAL			RICE & AGRI PRODUCTS TRADING, SIBULAN, STA. CRUZ
		BAMBOO FURNITURE IN WAYWAYAN, LUPON	HANDICRAFT IN PINTATAGAN, BANAYBANAY	PAINT & VARNISH MFG. IN SAINZ, MATI	
1	MASSIVE CAMPAIGN FOR BAMBOO PRODUCTION, INTRO OF PROPAGATION TECHNIQUES (ICRAF)	X			
2	TECHNO TRANSFER FOR THE CULTURAL PRACTICES OF ABACA CULTIVATION, MAINTENANCE, HARVESTING & PROCESSING OF ESCOHIDO (ICRAF)				
3	INTEGRATED PEST MGT., DISEASE PREVENTION AND CULTURAL PRACTICES FOR BANANA - INCL. BAGGING (ICRAF)				
4	TECHNOLOGY ASSISTANCE FOR COFFEE (ICRAF)				
5	TECHNOLOGY ASSISTANCE FOR COCONUT (ICRAF)				
6	EDUCATION PROGRAM ON THE PROPER CARE & MAINTENANCE OF CACAO (ICRAF W LGU & DA PARTICIPATION)				
7	TRAINING ON TECHNOLOGY & CULTURAL PRACTICES TO PRODUCE QUALITY LATUNDAN (ICRAF W/ PARTICIPATION OF YOSHEDA)				
TOTAL NO. OF TECHNOLOGY TRAININGS PER UVE		1			
TOTAL NO. OF TRAINING INTERVENTIONS		5	0	0	4

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	UVE/ NATURE OF TRAININGS & SEMINARS	DAVAO DEL SUR			
		HANDICARRAFT IN LAPUAN, DON MARCELINO	ABACA & OTHER AGRI PRODUCTS TRADING, D. DANWATA, MALITA	VEGETABLE TRADING, TAGAYTAY, MAGSAYSAY	AGRI TRADING, KINABALAN, MALUNGON
A.	ENTERPRISE MGT. TRAININGS				
1	COOP DEV TRAINING FOR TRAINORS POOL			X	
2	COOP DEV TRAINING FOR COOP OFFICERS		X		
3	BOOKEEPING, CASHIERING, ACCOUNTING & AUDITING WORKS	X	X		X
4	UNDERSTANDING FINANCIAL STATEMENTS	X	X		X
5	LEADERSHIP, DECISION MAKING PROCESS & PARLIAMEN-TARY PROCEDURES	X	X		X

	UVE/ NATURE OF TRAININGS & SEMINARS	DAVAO DEL SUR			
		HANDICARRAFT IN LAPUAN, DON MARCELINO	ABACA & OTHER AGRI PRODUCTS TRADING, D. DANWATA, MALITA	VEGETABLE TRADING, TAGAYTAY, MAGSAYSAY	AGRI TRADING, KINABALAN, MALUNGON
6	FORECASTING, PLANNING & BUDGETING		X		X
7	PRICING & NEGOTIATION TECHNIQUES	X	X		
8	VALUES FORMATION & EMPOWERMENT SESSIONS			X	
9	ORGANIZATIONAL DEV. - DELINEATION OF FUNCTIONS & ACCOUNTABILITIES		X	X	
10	UPGRADING OF SKILLS ON FINANCIAL RECORDING & REPORT PREPARATION				
11	COMMUNICATION & TRANSACTION ANALYSIS				
TOTAL NO. OF ENTERPRISE MGT TRAININGS PER UVE		4	7	3	4
B.	SKILLS DEVELOPMENT TRAININGS, DEMO & EXPOSURE TRIPS				
1	TECHNO TRAINING TO DEVELOP ADDITIONAL WEAVERS & INTRODUCE NEW DESIGNS (NITO W/ OTHER MATERIALS)	X			

	UVE/ NATURE OF TRAININGS & SEMINARS	DAVAO DEL SUR			AGRI TRADING, KINABALAN, MALUNGON
		HANDICARRAFT IN LAPUAN, DON MARCELINO	ABACA & OTHER AGRI PRODUCTS TRADING, D. DANWATA, MALITA	VEGETABLE TRADING, TAGAYTAY, MAGSAYSAY	
2	IMMERSION OF STAFF TO ANOTHER BANANA TRADING ENT. FOR ON THE JOB TRNG. OR EXPOSURE				
3	TECHNO DEMO THRU EXPOSURE TRIP TO BAMBOO FURNITURE PRODUCING ENT. ALONG THE ROADSIDE OF PALKAN, POLOMOLOK				
4	FARMERS EDUCATION PROGRAM ON BENEFITS OF PRODUCING ESCOHIDO (ICRAF)		X		
5	TECHNO TRANSFER ON QUALITY UPGRADING OF COPRA USING KUKUM DRYER (ICRAF)				
6	EXPOSURE TRIP TO MAGPET INTEGRATED RUBBER GROWERS' COOP				
7	PROPER PROCESSING, DRYING & QUALITY CONTROL OF CACAO BEANS (ICRAF IN COORDINATION W CSI & OTHER BUYERS)				
8	PRODUCTIVITY IMPROVEMENT & PRODUCT CLASSIFICATION FOR BANANA (ICRAF)				
TOTAL NO. OF SKILLS RELATED TRAININGS PER UVE		1	1		
C.	PRODUCTION/ PROPAGATION TECHNOLOGY RELATED				

	UVE/ NATURE OF TRAININGS & SEMINARS	DAVAO DEL SUR			
		HANDICARRAFT IN LAPUAN, DON MARCELINO	ABACA & OTHER AGRI PRODUCTS TRADING, D. DANWATA, MALITA	VEGETABLE TRADING, TAGAYTAY, MAGSAYSAY	AGRI TRADING, KINABALAN, MALUNGON
1	MASSIVE CAMPAIGN FOR BAMBOO PRODUCTION, INTRO OF PROPAGATION TECHNIQUES (ICRAF)				
2	TECHNO TRANSFER FOR THE CULTURAL PRACTICES OF ABACA CULTIVATION, MAINTENANCE, HARVESTING & PROCESSING OF ESCOHIDO (ICRAF)		X		
3	INTEGRATED PEST MGT., DISEASE PREVENTION AND CULTURAL PRACTICES FOR BANANA - INCL. BAGGING (ICRAF)				
4	TECHNOLOGY ASSISTANCE FOR COFFEE (ICRAF)				
5	TECHNOLOGY ASSISTANCE FOR COCONUT (ICRAF)				
6	EDUCATION PROGRAM ON THE PROPER CARE & MAINTENANCE OF CACAO (ICRAF W LGU & DA PARTICIPATION)				
7	TRAINING ON TECHNOLOGY & CULTURAL PRACTICES TO PRODUCE QUALITY LATUNDAN (ICRAF W/ PARTICIPATION OF YOSHEDA)				
TOTAL NO. OF TECHNOLOGY TRAININGS PER UVE			1		
TOTAL NO. OF TRAINING INTERVENTIONS		5	9	3	4

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	UVE/ NATURE OF TRAININGS & SEMINARS	SARANGANI PROVINCE				
		BANANA TRADING, UPPER LUMABAT, MALU-NGON	TINAGAK & ABACA TRADING, MALI-GANG, KIAMBA	ABACA & OTHER AGRI PRODUCTS TRADING, UPO, MAITUM	AGRI PRODUCTS TRADING, SUFATUBO, GLAN	BANANA TRADING, RIO DEL PILAR, GLAN
A.	ENTERPRISE MGT. TRAININGS					
1	COOP DEV TRAINING FOR TRAINORS POOL		X	X	X	
2	COOP DEV TRAINING FOR COOP OFFICERS				X	
3	BOOKEEPING, CASHIERING, ACCOUNTING & AUDITING WORKS	X	X	X		
4	UNDERSTANDING FINANCIAL STATEMENTS	X	X	X		
5	LEADERSHIP, DECISION MAKING PROCESS & PARLIAMEN-TARY PROCEDURES	X	X	X		

	UVE/ NATURE OF TRAININGS & SEMINARS	SARANGANI PROVINCE				
		BANANA TRADING, UPPER LUMABAT, MALU-NGON	TINAGAK & ABACA TRADING, MALI-GANG, KIAMBA	ABACA & OTHER AGRI PRODUCTS TRADING, UPO, MAITUM	AGRI PRODUCTS TRADING, SUFATUBO, GLAN	BANANA TRADING, RIO DEL PILAR, GLAN
6	FORECASTING, PLANNING & BUDGETING	X	X	X		
7	PRICING & NEGOTIATION TECHNIQUES					
8	VALUES FORMATION & EMPOWERMENT SESSIONS					
9	ORGANIZATIONAL DEV. - DELINEATION OF FUNCTIONS & ACCOUNTABILITIES	X		X	X	
10	UPGRADING OF SKILLS ON FINANCIAL RECORDING & REPORT PREPARATION			X		
11	COMMUNICATION & TRANSACTION ANALYSIS					
TOTAL NO. OF ENTERPRISE MGT TRAININGS PER UVE		5	5	6	3	
B. SKILLS DEVELOPMENT TRAININGS, DEMO & EXPOSURE TRIPS						
1	TECHNO TRAINING TO DEVELOP ADDITIONAL WEAVERS & INTRODUCE NEW DESIGNS (NITO W/ OTHER MATERIALS)					

	UVE/ NATURE OF TRAININGS & SEMINARS	SARANGANI PROVINCE				
		BANANA TRADING, UPPER LUMABAT, MALU-NGON	TINAGAK & ABACA TRADING, MALI-GANG, KIAMBA	ABACA & OTHER AGRI PRODUCTS TRADING, UPO, MAITUM	AGRI PRODUCTS TRADING, SUFATUBO, GLAN	BANANA TRADING, RIO DEL PILAR, GLAN
2	IMMERSION OF STAFF TO ANOTHER BANANA TRADING ENT. FOR ON THE JOB TRNG. OR EXPOSURE					
3	TECHNO DEMO THRU EXPOSURE TRIP TO BAMBOO FURNITURE PRODUCING ENT. ALONG THE ROADSIDE OF PALKAN, POLOMOLOK					
4	FARMERS EDUCATION PROGRAM ON BENEFITS OF PRODUCING ESCOHIDO (ICRAF)		X	X		
5	TECHNO TRANSFER ON QUALITY UPGRADING OF COPRA USING KUKUM DRYER (ICRAF)				X	
6	EXPOSURE TRIP TO MAGPET INTEGRATED RUBBER GROWERS' COOP				X	
7	PROPER PROCESSING, DRYING & QUALITY CONTROL OF CACAO BEANS (ICRAF IN COORDINATION W CSI & OTHER BUYERS)					
8	PRODUCTIVITY IMPROVEMENT & PRODUCT CLASSIFICATION FOR BANANA (ICRAF)					
TOTAL NO. OF SKILLS RELATED TRAININGS PER UVE			1	1	2	
C.	PRODUCTION/ PROPAGATION TECHNOLOGY RELATED					

	UVE/ NATURE OF TRAININGS & SEMINARS	SARANGANI PROVINCE				
		BANANA TRADING, UPPER LUMABAT, MALU-NGON	TINAGAK & ABACA TRADING, MALI-GANG, KIAMBA	ABACA & OTHER AGRI PRODUCTS TRADING, UPO, MAITUM	AGRI PRODUCTS TRADING, SUFATUBO, GLAN	BANANA TRADING, RIO DEL PILAR, GLAN
1	MASSIVE CAMPAIGN FOR BAMBOO PRODUCTION, INTRO OF PROPAGATION TECHNIQUES (ICRAF)					
2	TECHNO TRANSFER FOR THE CULTURAL PRACTICES OF ABACA CULTIVATION, MAINTENANCE, HARVESTING & PROCESSING OF ESCOHIDO (ICRAF)					
3	INTEGRATED PEST MGT., DISEASE PREVENTION AND CULTURAL PRACTICES FOR BANANA - INCL. BAGGING (ICRAF)					
4	TECHNOLOGY ASSISTANCE FOR COFFEE (ICRAF)		X			
5	TECHNOLOGY ASSISTANCE FOR COCONUT (ICRAF)		X			
6	EDUCATION PROGRAM ON THE PROPER CARE & MAINTENANCE OF CACAO (ICRAF W LGU & DA PARTICIPATION)					
7	TRAINING ON TECHNOLOGY & CULTURAL PRACTICES TO PRODUCE QUALITY LATUNDAN (ICRAF W/ PARTICIPATION OF YOSHEDA)					
TOTAL NO. OF TECHNOLOGY TRAININGS PER UVE			2			
TOTAL NO. OF TRAINING INTERVENTIONS		5	8	7	5	0

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	UVE/ NATURE OF TRAININGS & SEMINARS	SOUTH COTABATO		
		VEGETABLE TRADING W/ BAGSAKAN FACILITY IN KABLON, TUPI	BANANA TRADING, PALO 19, TAMPAKAN	VEGETABLE TRADING, MIASONG, TUPI
A.	ENTERPRISE MGT. TRAININGS			
1	COOP DEV TRAINING FOR TRAINORS POOL	X		
2	COOP DEV TRAINING FOR COOP OFFICERS	X		
3	BOOKEEPING, CASHIERING, ACCOUNTING & AUDITING WORKS			
4	UNDERSTANDING FINANCIAL STATEMENTS			
5	LEADERSHIP, DECISION MAKING PROCESS & PARLIAMEN-TARY PROCEDURES	X	X	X

	UVE/ NATURE OF TRAININGS & SEMINARS	SOUTH COTABATO		
		VEGETABLE TRADING W/ BAGSAKAN FACILITY IN KABLON, TUPI	BANANA TRADING, PALO 19, TAMPAKAN	VEGETABLE TRADING, MIASONG, TUPI
6	FORECASTING, PLANNING & BUDGETING	X	X	X
7	PRICING & NEGOTIATION TECHNIQUES	X		
8	VALUES FORMATION & EMPOWERMENT SESSIONS			
9	ORGANIZATIONAL DEV. - DELINEATION OF FUNCTIONS & ACCOUNTABILITIES	X	X	X
10	UPGRADING OF SKILLS ON FINANCIAL RECORDING & REPORT PREPARATION			
11	COMMUNICATION & TRANSACTION ANALYSIS	X	X	
TOTAL NO. OF ENTERPRISE MGT TRAININGS PER UVE		7	4	3
B. SKILLS DEVELOPMENT TRAININGS, DEMO & EXPOSURE TRIPS				
1	TECHNO TRAINING TO DEVELOP ADDITIONAL WEAVERS & INTRODUCE NEW DESIGNS (NITO W/ OTHER MATERIALS)			

	UVE/ NATURE OF TRAININGS & SEMINARS	SOUTH COTABATO		
		VEGETABLE TRADING W/ BAGSAKAN FACILITY IN KABLON, TUPI	BANANA TRADING, PALO 19, TAMPAKAN	VEGETABLE TRADING, MIASONG, TUPI
2	IMMERSION OF STAFF TO ANOTHER BANANA TRADING ENT. FOR ON THE JOB TRNG. OR EXPOSURE			
3	TECHNO DEMO THRU EXPOSURE TRIP TO BAMBOO FURNITURE PRODUCING ENT. ALONG THE ROADSIDE OF PALKAN, POLOMOLOK			
4	FARMERS EDUCATION PROGRAM ON BENEFITS OF PRODUCING ESCOHIDO (ICRAF)			
5	TECHNO TRANSFER ON QUALITY UPGRADING OF COPRA USING KUKUM DRYER (ICRAF)			
6	EXPOSURE TRIP TO MAGPET INTEGRATED RUBBER GROWERS' COOP			
7	PROPER PROCESSING, DRYING & QUALITY CONTROL OF CACAO BEANS (ICRAF IN COORDINATION W CSI & OTHER BUYERS)			
8	PRODUCTIVITY IMPROVEMENT & PRODUCT CLASSIFICATION FOR BANANA (ICRAF)		X	
TOTAL NO. OF SKILLS RELATED TRAININGS PER UVE			1	
C.	PRODUCTION/ PROPAGATION TECHNOLOGY RELATED			

	UVE/ NATURE OF TRAININGS & SEMINARS	SOUTH COTABATO		
		VEGETABLE TRADING W/ BAGSAKAN FACILITY IN KABLON, TUPI	BANANA TRADING, PALO 19, TAMPAKAN	VEGETABLE TRADING, MIASONG, TUPI
1	MASSIVE CAMPAIGN FOR BAMBOO PRODUCTION, INTRO OF PROPAGATION TECHNIQUES (ICRAF)			
2	TECHNO TRANSFER FOR THE CULTURAL PRACTICES OF ABACA CULTIVATION, MAINTENANCE, HARVESTING & PROCESSING OF ESCOHIDO (ICRAF)			
3	INTEGRATED PEST MGT., DISEASE PREVENTION AND CULTURAL PRACTICES FOR BANANA - INCL. BAGGING (ICRAF)		X	
4	TECHNOLOGY ASSISTANCE FOR COFFEE (ICRAF)			
5	TECHNOLOGY ASSISTANCE FOR COCONUT (ICRAF)			
6	EDUCATION PROGRAM ON THE PROPER CARE & MAINTENANCE OF CACAO (ICRAF W LGU & DA PARTICIPATION)			
7	TRAINING ON TECHNOLOGY & CULTURAL PRACTICES TO PRODUCE QUALITY LATUNDAN (ICRAF W/ PARTICIPATION OF YOSHEDA)			
TOTAL NO. OF TECHNOLOGY TRAININGS PER UVE			1	
TOTAL NO. OF TRAINING INTERVENTIONS		7	6	3

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	UVE/ NATURE OF TRAININGS & SEMINARS	LIST OF UVEs PER TRAINING	NUMBER OF TRAININGS TO BE CONDUCTED (30 PAX/ TRNG)
A.	ENTERPRISE MGT. TRAININGS		
1	COOP DEV TRAINING FOR TRAINORS POOL	MAPAANG, MACO/ TAGAYTAY, MAGSAYSAY/ MALIGANG, KIAMBA/ UPO, MAITUM/ SUFATUBO, GLAN/ KABLON, TUPI = 6 UVEs	1
2	COOP DEV TRAINING FOR COOP OFFICERS	MAPAANG, MACO/ DATU DANWATA, MALITA/ SUFATUBO, GLAN/ KABLON, TUPI - 4	1
3	BOOKEEPING, CASHIERING, ACCOUNTING & AUDITING WORKS	DACUDAO, SAN ISIDRO/ TIBULAO, CARMEN/ SAN ROQUE, NEW BATAAN/ MAPAANG, MACO/ LAPUAN, DON MARCELINO/ DATU DANWATA, MALITA/ KINABALAN, MALUNGON/ MALIGANG, KIAMBA/ UPO, MAITUM/ UPPER LUMABAT = 10 UVEs	2
4	UNDERSTANDING FINANCIAL STATEMENTS	LAPUAN, DON MARCELINO/ DATU DANWATA, MALITA/ SIBULAN, STA CRUZ/ KINABALAN, MALUNGON/ MALIGANG, KIAMBA/ UPO, MAITUM/ UPPER LUMABAT = 6 UVEs	1
5	LEADERSHIP, DECISION MAKING PROCESS & PARLIAMEN-TARY PROCEDURES	DACUDAO, SAN ISIDRO/ TIBULAO, CARMEN/ MAPAANG, MACO/ LAPUAN, DON MARCELINO/ DATU DANWATA, MALITA/ KINABALAN, MALUNGON/ MALIGANG, KIAMBA/ UPO, MAITUM/ SIBULAN, STA. CRUZ/ KABLON, TUPI/ PALO 19, TAMPAKAN/ MIASONG, TUPI/ SAN ROQUE, NEW BATAAN/ UPPER LUMABAT, MALUNGON/ WAYWAYAN, LUPON = 14 UVEs	2

	UVE/ NATURE OF TRAININGS & SEMINARS	LIST OF UVEs PER TRAINING	NUMBER OF TRAININGS TO BE CONDUCTED (30 PAX/ TRNG)
6	FORECASTING, PLANNING & BUDGETING	DACUDAO, SAN ISIDRO/ TIBULAO, CARMEN/ DATU DANWATA, MALITA/ KINABALAN, MALUNGON/ UPPER LUMABAT, MALUNGON/ MALIGANG, KIAMBA/ UPO, MALITA/ KABLON, TUPI/ PALO 19, TAMPAKAN/ MIASONG, TUPI = 10 UVEs	2
7	PRICING & NEGOTIATION TECHNIQUES	LAPUAN, DON MARCELINO/ DATU DANWATA, MALITA/ KABLON, TUPI/ WAYWAYAN, LUPON = 4 UVEs	1
8	VALUES FORMATION & EMPOWERMENT SESSIONS	TAGAYTAY, MAGSAYSAY = 1 UVE	PART OF COACHING
9	ORGANIZATIONAL DEV. - DELINEATION OF FUNCTIONS & ACCOUNTABILITIES	DACUDAO, SAN ISIDRO/ TIBULAO, CARMEN/ SAN ROQUE, NEW BATAAN/ WAYWAYAN, LUPON/ DATU DANWATA, MALITA/ SIBULAN, STA CRUZ/ UPO, MAITUM/ UPPER LUMABAT, MALUNGON/ KABLON, TUPI/ PALO 19, TAMPAKAN/ MIASONG, TUPI/ TAGAYTAY, MAGSAYSAY/ SUFATUBO, GLAN = 13 UVEs	3
10	UPGRADING OF SKILLS ON FINANCIAL RECORDING & REPORT PREPARATION	UPO, MAITUM/ SIBULAN, STA CRUZ = 2 UVEs	1
11	COMMUNICATION & TRANSACTION ANALYSIS	KABLON, TUPI/ PALO 19, TAMPAKAN = 2 UVEs	1
TOTAL NO. OF ENTERPRISE MGT TRAININGS PER UVE			15
B.	SKILLS DEVELOPMENT TRAININGS, DEMO & EXPOSURE TRIPS		
1	TECHNO TRAINING TO DEVELOP ADDITIONAL WEAVERS & INTRODUCE NEW DESIGNS (NITO W/ OTHER MATERIALS)	LAPUAN, DON MARCELINO = 1 UVE	ON SITE W TRAINER 1 batch

	UVE/ NATURE OF TRAININGS & SEMINARS	LIST OF UVEs PER TRAINING	NUMBER OF TRAININGS TO BE CONDUCTED (30 PAX/ TRNG)
2	IMMERSION OF STAFF TO ANOTHER BANANA TRADING ENT. FOR ON THE JOB TRNG. OR EXPOSURE	SAN ROQUE, NEW BATAAN = 1 UVE	MED (5 staff)
3	TECHNO DEMO THRU EXPOSURE TRIP TO BAMBOO FURNITURE PRODUCING ENT. ALONG THE ROADSIDE OF PALKAN, POLOMOLOK	WAYWAYAN, LUPON = 1 UVE	MED (10-15 entrepreneurs)
4	FARMERS EDUCATION PROGRAM ON BENEFITS OF PRODUCING ESCOHIDO (ICRAF)	DATU DANWATA, MALITA/ MALIGANG, KIAMBA/ UPO, MAITUM = 3 UVEs	3
5	TECHNO TRANSFER ON QUALITY UPGRADING OF COPRA USING KUKUM DRYER (ICRAF)	SUFATUBO, GLAN = 1 UVE	1
6	EXPOSURE TRIP TO MAGPET INTEGRATED RUBBER GROWERS' COOP	SUFATUBO, GLAN = 1 UVE	MED (10 - 15 entrepreneurs)
7	PROPER PROCESSING, DRYING & QUALITY CONTROL OF CACAO BEANS (ICRAF IN COORDINATION W CSI & OTHER BUYERS)	DACUDAO, SAN ISIDRO = 1 UVE	3
8	PRODUCTIVITY IMPROVEMENT & PRODUCT CLASSIFICATION FOR BANANA (ICRAF)	TIBULAO, CARMEN/ MAPANG, MACO/ PALO 19, TAMPAKAN = 3 UVEs	3
TOTAL NO. OF SKILLS RELATED TRAININGS PER UVE			11
C.	PRODUCTION/ PROPAGATION TECHNOLOGY RELATED		

	UVE/ NATURE OF TRAININGS & SEMINARS	LIST OF UVEs PER TRAINING	NUMBER OF TRAININGS TO BE CONDUCTED (30 PAX/ TRNG)
1	MASSIVE CAMPAIGN FOR BAMBOO PRODUCTION, INTRO OF PROPAGATION TECHNIQUES (ICRAF)	WAYWAYAN, LUPON = 1 UVE	
2	TECHNO TRANSFER FOR THE CULTURAL PRACTICES OF ABACA CULTIVATION, MAINTENANCE, HARVESTING & PROCESSING OF ESCOHIDO (ICRAF)	DATU DANWATA, MALITA = 1 UVE	
3	INTEGRATED PEST MGT., DISEASE PREVENTION AND CULTURAL PRACTICES FOR BANANA - INCL. BAGGING (ICRAF)	MAPAANG, MACO/ PALO 19, TAMPAKAN = 2 UVEs	
4	TECHNOLOGY ASSISTANCE FOR COFFEE (ICRAF)	MALIGANG, KIAMBA = 1 UVE	
5	TECHNOLOGY ASSISTANCE FOR COCONUT (ICRAF)	MALIGANG, KIAMBA = 1 UVE	
6	EDUCATION PROGRAM ON THE PROPER CARE & MAINTENANCE OF CACAO (ICRAF W LGU & DA PARTICIPATION)	DACUDAO, SAN ISIDRO = 1 UVE	
7	TRAINING ON TECHNOLOGY & CULTURAL PRACTICES TO PRODUCE QUALITY LATUNDAN (ICRAF W/ PARTICIPATION OF YOSHEDA)	TIBULAO, CARMEN = 1 UVE	
TOTAL NO. OF TECHNOLOGY TRAININGS PER UVE			8
TOTAL NO. OF TRAINING INTERVENTIONS			34